

# Saunders House Bryn Mawr Terrace Annual Report

July 1, 2016 through June 30, 2017

# Board of Directors

Saunders House

July 1, 2016 through June 30, 2017

Elissa G. Topol, RN, Chair

Robert E. Bergen, Vice Chair

John H. Mantas, CPA, Secretary

A. Louis Denton, Esq., Treasurer

## Members

David R. Dugery

Sheila Gibson

Marianne Harkin, BSN, MS, RN, NEA-BC

Gordon Mott

Phillip D. Robinson

Kevin M. Ross, NHA, MPH

Firas Saidi, M.D.

Donna Udin Sternberg, Esq.

## Emeritus

Davis Pearson

Sara Senior

Mary Anne M. Stetzer

## Executive Director

Susan Irrgang, RN, NHA, MBA

## Medical Director

Firas Saidi, M.D.



# Board of Directors

Bryn Mawr Terrace

July 1, 2016 through June 30, 2017

Elissa G. Topol, RN, Chair

Robert E. Bergen, Vice Chair

John H. Mantas, CPA, Secretary

A. Louis Denton, Esq., Treasurer

## Members

David R. Dugery

Sheila Gibson

Marianne Harkin, BSN, MS, RN, NEA-BC

Gordon Mott

Phillip D. Robinson

Kevin M. Ross, NHA, MPH

Donna Udin Sternberg, Esq.

## Emeritus

Davis Pearson

Sara Senior

Mary Anne M. Stetzer

## Executive Director

Collin Tierney, NHA

## Medical Director

Lauren S. Rosen, M.D.



**Main Line Senior Care**, a management company created to provide centralized financial and administrative support to the two affiliates, Saunders House and Bryn Mawr Terrace.

### President and CEO

Kevin M. Ross, NHA, MPH

### Chief Financial Officer

Kristen Fee

**Saunders House** has been serving older adults in the community since 1864 when it first opened its doors in West Philadelphia under the name, The Old Man's Home of Philadelphia. Operating continuously for more than 150 years, Saunders House has provided outstanding rehabilitation services and nursing care to thousands of senior citizens. Older adults from both the city and suburbs come to Saunders House either to get stronger after a stay in the hospital or for long-term care once they can no longer live at home. To pay for their stay at Saunders House, residents use private funds, Medicare or various insurance plans. Other residents whose funds are depleted may have their stays paid for by Medicaid – a government program that is consistent with the original Saunders House charitable mission. With a commitment to excellence, Saunders House offers rehab services, skilled nursing care, specialized dementia care, programs for the visually impaired and respite care.

**Bryn Mawr Terrace** has a somewhat different story. Although its mission to provide healthcare services to older adults is the same, it has only been in existence since 1966 when the McClatchy family built the home to provide a premier place on the Main Line for senior citizens to live. Now operating as a non-profit organization for more than 10 years, the Terrace offers the levels of care of a larger continuing care retirement community but in a quiet, homelike setting. Situated in the heart of the Main Line with traditional accommodations, the Terrace offers excellence in rehabilitation after a stay in the hospital, skilled nursing care, dementia care, respite care, independent living, memory and personal care (assistance).

**Main Line Senior Care** was formed in 2012 as a management company designed to oversee the operations of the two affiliated nursing care and rehab centers. The 2007 affiliation of the two centers – each located near a major community hospital (Lankenau and Bryn Mawr Hospitals) – enables the organization to serve older adults from two convenient locations. The organization is truly a resource in the community for older adults who need our care.

### Invest in Saunders House and Bryn Mawr Terrace

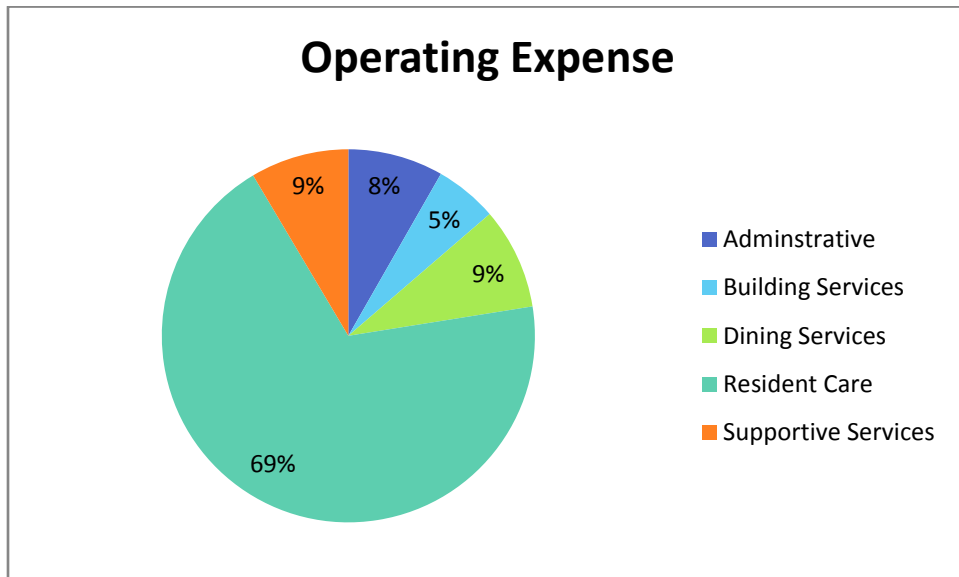
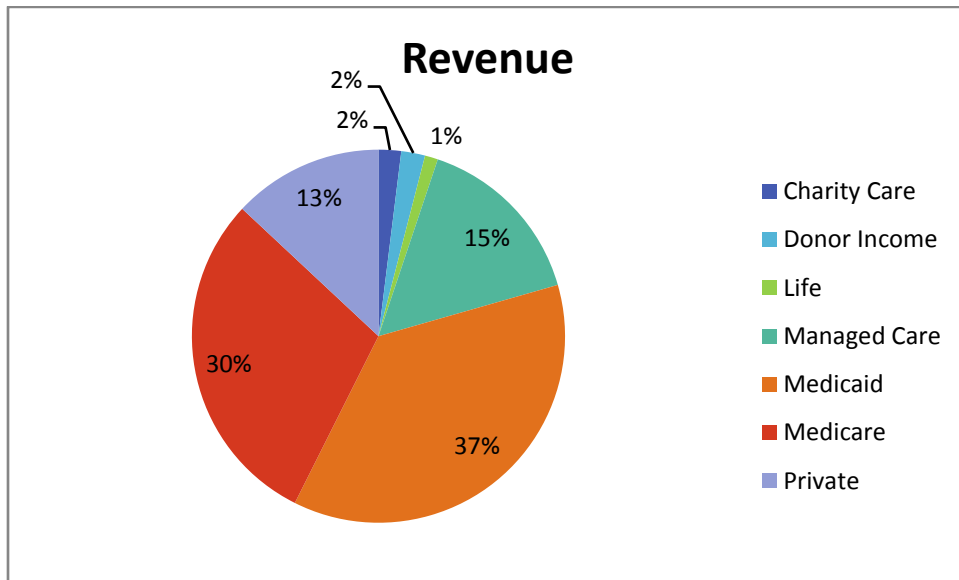
As non-profit organizations, Saunders House and Bryn Mawr Terrace have an enduring commitment to older adults that stems from a philanthropic mission. When the organizations collect money from reimbursements and other revenue, the costs of running our operations are subtracted from those revenues, and any money left over is not “profit” to be shared but rather funds for reinvestment in the organization. We focus all of our resources on the care and comfort of older adults and each year we reinvest as much money as we can in people and programs, in improvements to our facilities and in acquiring new equipment. That is what a non-profit does. To keep fees affordable and to continue to improve our two facilities, we seek philanthropic partners to invest in our organizations. Gifts of all kinds are needed and welcome.

# 2017

Saunders House

## Financial Highlights

*Sources of Revenue and Expenses for Resident Care*

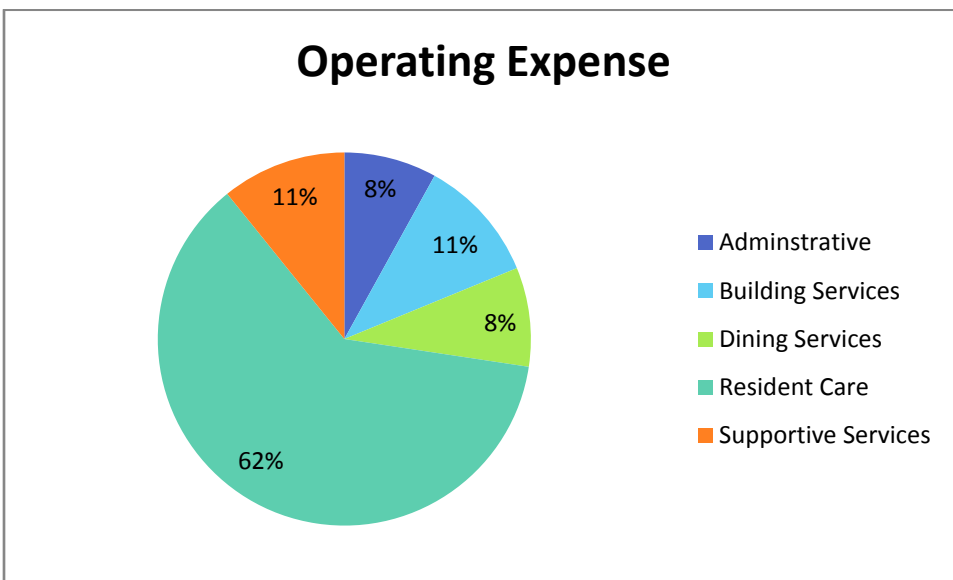
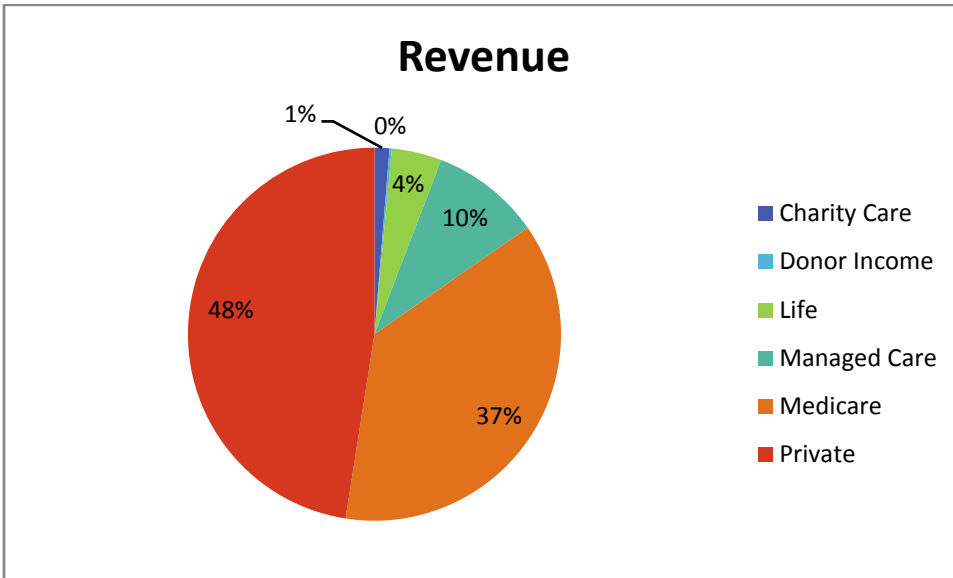


# 2017

Bryn Mawr Terrace

## Financial Highlights

*Sources of Revenue and Expenses for Resident Care*



## Gifts

The many gifts received during the fiscal year ending June 30, 2017, supported the general operations of our two organizations, the purchase of new equipment, special resident activities, refurbishment of our facilities and more. We are extremely grateful for the donors who view our organizations as worthy of their philanthropic dollars.

This report is created to acknowledge and thank those donors who made gifts to Saunders House and Bryn Mawr Terrace between July 1, 2016 and June 30, 2017.

### Gifts to Saunders House and Bryn Mawr Terrace

Gifts listed below were made to Saunders House and Bryn Mawr Terrace between July 1, 2016 and June 30, 2017.

#### Gifts of \$1,000 or more

Bob and Carol Bergen  
 A. Louis Denton, Esq.  
 Erin and David R. Dugery  
 Marianne and Peter Harkin  
 Marjorie and John Mantas  
 Nancy and Gordon Mott  
 Phillip D. Robinson  
 Stephanie and Kevin M. Ross  
 Donna and Harvey Sternberg

Mary Anne and Jay Stetzer  
 Elissa Topol and Lee Osterman, M.D.

#### Gifts Up to \$500

Kristen Fee  
 Sheila Gibson  
 Lori Markusfeld and Jeffrey Cole

### Gifts to Saunders House

#### Mabel Pew Myrin Benefactors 2016-2017

*Named in honor of Mabel Pew Myrin, a former president of the Saunders House Board of Directors, whose benevolence provided for our current home in Wynnewood, PA.*

#### Platinum (\$10,000 or more)

The Chapin Memorial Home for Aged Blind  
 Harry K. Garrett Trust  
 Carrie Geddes Trust  
 Connelly Foundation

#### Gold (\$5,000 to \$9,999)

The Merion Foundation

#### Silver (\$1,000 to \$4,999)

Dolfinger-McMahon Foundation  
 Dorrance H. Hamilton Charitable Lead Trusts  
 The Philadelphia Foundation  
 Gilroy and Lillian P. Roberts Charitable Trust  
 Firas Saidi, M.D.  
 Barry S. Silver  
 Henry Stuebner Trust

## Mrs. John S. Henry Patrons

*Named in honor of Mrs. John S. Henry, the first directress of the Old Man's Home of Philadelphia.*

### Gifts of \$500 to \$999

Mr. and Mrs. David S. Decker  
Susan and Gene Irrgang  
Marilyn and Paul Kerr  
Lorina Marshall-Blake  
Greg McCloskey  
Dr. and Mrs. Jay W. Siegfried  
George Scott Stewart  
William Wertheimer  
Mr. and Mrs. Paul Winter

### Gifts of \$250 to \$499

Davis Pearson  
Robert F. Reusche  
Sara and Dr. John R. Senior

## Founding Patrons

### Gifts of \$100 to \$249

Richard Albertson  
Terry Belk  
Greg Buccella  
Bruce Buchanan  
Ben Compaine  
Marjorie Delaney  
Bonnie Dorwart

Patricia Douglass  
Martin Freed  
Marcy Goldshear  
Michael Hartigan  
Dr. and Mrs. Arthur E. Helfand  
Stacey Houseknecht  
Rita Ladden  
Tanya Moses  
Charlyanne Nester  
Melisa Perry  
George Petzelt  
Jack Provence  
Diane Raynes  
Ralph Rhoden  
Hilma Slechta  
Tomania Novack Minnie  
Family Circle  
Faithe Taylor  
Catherine Wilson

### Gifts Up To \$99

Phyllis Aaron  
Brian Austin  
Barbara Berglund  
Robert Bildersee  
Michael Broder  
Crocker Fire Safety Corp.

Michael Falcone  
Tina Fox  
Lois Gansheroff  
Aaron Grossman  
Curtis Hammond  
Andrea Hawthorne  
Dr. and Mrs. Donald N. Haupt  
Harry Herman  
Lois Hockman  
John F. Kelly  
William Kreutel  
Paul Lichtman  
Mr. and Mrs. Alex McDonnell  
Bertha Patton  
PNAI Philadelphia  
Alfredo Quintile  
Betty Ritz  
Frank Rosenfeld  
Stephen R. Sand  
Sherry Satine  
Mary Simon  
Lynn Stanton  
Mr. and Mrs. Samuel Starker  
Teachers at Har Zion  
Rus Weatherholtz  
Elizabeth White  
Mabel Wilson  
William Young



## Memorial and Tribute Gifts

*The following gifts were made to Saunders House in memory or in honor of a family member or friend.*

### Gifts in memory of:

**Jozel Abrams**

Dr. and Mrs. Donald N. Haupt

**Raymond Bowman**

Brian Austin

**Esther Broder**

Aaron Grossman

**Regina Cobrin**

Teachers at Har Zion

**Florence Compaine**

Ben Compaine

**Roger B. Decker**

Mr. and Mrs. David S. Decker  
George Scott Stewart

**Anthony and Teresa Falcone**

Michael Falcone

**Florence Foseid**

Mr. and Mrs. Samuel Starker

**Bethel Gibson, Jr.**

Sheila Gibson

**Ruth Cirese Hartigan**

Michael Hartigan

**Esther Helfand**

Dr. and Mrs. Arthur E. Helfand

**Victoria Leavy**

Lorina Marshall-Blake

**Jeanette McFadden**

Marjorie Delaney

**Carmen Mendoza**

Lynn Stanton

**Campbell Miller**

Mrs. Campbell Miller

**Larry Novack**

Phyllis and Ken Aaron  
Dr. and Mrs. Donald N. Haupt  
Lois and Don Hockman  
Susan and Paul Lichtman  
Tanya Moses  
Diane Raynes and Family  
Sherry, Ray and Scott Satine  
Tomania Novack Minnie  
Family Circle

**Marin Quintile**

Alfredo Quintile

**Robert J. Reusche**

Robert F. Reusche

**Mr. and Mrs. Eligio Rossi**

Mr. and Mrs. Alex McDonnell

**Dr. Maurice R. Sand**

Stephen R. Sand

**Evelyn Solomon**

Bruce Buchanan

**Rosalind Sterling**

Dr. and Mrs. Donald N. Haupt

**Beverly Ann Thomas**

Faithe Taylor

**Mary Vaughn**

Patricia Douglass

**Dorothy Werner**

Dr. and Mrs. Arthur E. Helfand

**Charles W. White**

Mrs. Elizabeth White

**James J. Wilson**

Mabel Wilson

**Margaret T. Winter**

Mr. and Mrs. Paul Winter

### Gifts in Honor of:

**Filomena Amadio**

John F. Kelly

**Helen Gallagher**

Rita Ladden

**Kevin Ross**

Donna Udin Sternberg

**Sara Senior**

Phillip Robinson

**Helen Stasis**

Mr. and Mrs. Paul Winter

**Elissa Topol**

Donna Udin Sternberg

## Gifts to Bryn Mawr Terrace

### Gifts of \$1,000 or More

Greg Baer  
Richard Carter  
Hoxie Harrison Smith Foundation  
Gilroy and Lillian P. Roberts Foundation

### Gifts of \$100 or more

A. Christine Baer  
Jonette Roselle Bronson  
Christine Burns  
Carol Chew  
David S. Fox, M.D.  
Ms. Sheila Gibson  
Mr. William Greenblatt  
Collin and Theresa Tierney  
Ms. Veronica White  
Ms. Joanna Wieckowski

### Gifts up to \$99

W. Davis Chew  
Kathleen Gelso  
Nancy Hart  
L. Fielding Howe  
Mrs. Campbell Miller  
Mr. and Mrs. John McGann  
Michele Nicastro  
Joe Przybyszewski  
Stephanie Quigley  
Sylvia Randolph  
Howard Rice  
Ida Silber  
Elizabeth Stinchcomb  
Veronica White

## Memorial and Tribute Gifts

*The following gifts were made to Bryn Mawr Terrace in memory or in honor of a family member or friend.*

### Gifts in Memory of:

Celeste Baer  
Christine Baer  
Greg Baer  
Jonette Roselle Bronson  
William Greenblatt  
Nancy Hart  
William Kreutel  
Mr. and Mrs. John McGann  
Mrs. Elizabeth Stinchcomb  
Ms. Veronica White

Jean Carter  
Richard Carter

Bethel Gibson, Jr.  
Sheila Gibson

William B. Rogers, III, M.D.  
David S. Fox, M.D.

Jan Wieckowski  
Joanna Wieckowski

### Gifts in Honor of:

Jay N. Diamond  
Gilroy and Lillian P. Roberts Foundation

Kevin M. Ross  
Donna Udin Sternberg

Elissa Topol  
Donna Udin Sternberg

## Volunteers

Our dedicated volunteers have donated thousands of hours of time this past year. Volunteers come to Saunders House and Bryn Mawr Terrace to visit residents one-on-one, to assist with activities, provide musical entertainment, conduct religious services, bring friendly pets for visits and work at the Saunders House store. Volunteers range in age from 13 to 85. Many of our residents give their time to help their fellow residents. Whatever your talent, you can surely put it to good use by volunteering at Saunders House or Bryn Mawr Terrace.

### Saunders House

#### Individuals

Terry Blanding  
 Pamela Blanding  
 Rev. Brokenbrough  
 Andrea Coren  
 Amanda Costa  
 Joanne Deglin  
 Sara Gabalawi  
 Dr. Garth Gittens  
 Rev. Hicks  
 Yolanda Hughes  
 Bernadette Korb  
 Rita Ladden  
 Claire Lofton  
 Minister Wanda Pate  
 Shelly Phillip  
 Jesse Phillips  
 Shirley Swinger  
 Regina Vaughn  
 Minister Wanda  
 Barbara Williams  
 Catherine Wilson

#### Interns

Olivia Cabry-Temple University  
 Nancy Cinto-Temple University  
 Roxanne Garcia- Temple University  
 Jenica Miller – LaSalle University  
 Tiara Rudd-Temple University  
 Jordan Trickel-Temple University  
 Erin Therefall- LaSalle University  
 Darby Woods-Temple University

#### Schools/Organizations

Friends' Central School  
 LaSalle University  
 St. Joseph's Women's Soccer Team  
 St. Joseph's University Student Volunteers  
 The Calvary Church

### Bryn Mawr Terrace

#### Individuals

Cathy Corson  
 Bonnie Faye  
 Rosemary Gallagher  
 Bill Kennedy  
 Laura King  
 Kate Lee  
 Sr. McKay  
 Florence Myers  
 Barry Sames  
 Sam Vasilades

#### Students

Matthew Braiman  
 Daniel Katz  
 Rachel Li  
 Landa Ma  
 Patrick Testa

#### Organizations

All Saints Church – Fr. Edward Rix  
 Annunciation, BVM, Helen Connell,  
 Rosemary Gallagher, Florence Myers  
 Renee Gant and friends, Jehovah Witnesses  
 Jewish Chaplaincy – Eileen Chopnik  
 Mound Calvary Baptist Church, Minister Gerald  
 Mills, Sr., Mrs. Barbara Mills, Barry Sames,  
 Marjorie Gonzalez, Pat Baxter  
 Our Mother of Good Counsel – Sr. Anne  
 Woodeshick, Fr. Liam, Pat Mallon, Mary  
 Campo, Tom Dougherty, Ernie Sherretta, Tom  
 Abbott  
 Sacred Heart, Manoa, Lydia DiPietro, Diane  
 Orazi,  
 Sr. McKay, Rose Janeka, Lorraine Williams  
 Seeds of Hope Ministry – Larry Meigs

## WE APPRECIATE YOUR SUPPORT

*All gifts to Saunders House and Bryn Mawr Terrace make a difference in the lives of those we serve. Many of our programs and services are provided with little or no compensation.*

You can make an outright gift using cash, check or credit card.

Remember us in your will. We can help you with the details. You can also designate Saunders House or Bryn Mawr Terrace as the beneficiary of a life insurance policy or your retirement assets.

Consider a life income gift such as a charitable gift annuity or a charitable remainder trust. These gifts will allow you to make a gift to Saunders House or Bryn Mawr Terrace while providing you with tax savings and income for you or a loved one.

Ask your employer if they have a matching gift program and make your contribution go

farther. Just send us the appropriate paperwork.

Include Saunders House and Bryn Mawr Terrace when you make a workplace donation to the [United Way](#). Codes are: 8050 for Saunders House and 43048 for Bryn Mawr Terrace.

Be creative with your giving. A gift of securities or real estate can provide tremendous benefit to our organization and possibly a significant tax savings for you.

Give the gift of time as a [volunteer](#).

Make a gift of personal property. [In-kind gifts](#) related to our mission are always welcome.

## PLANNED GIVING

We are grateful to those individuals who have included Saunders House and/or Bryn Mawr Terrace in their estate plans. Distributions received from trusts as well as bequests from estates contribute to our solid financial future. These gifts, supplement the fees paid by our residents and the reimbursements received from other sources. Given the current economic pressures and declining reimbursements, philanthropy and the role of such generous individuals is essential to our future financial health.

## THANK YOU

In order to deliver the vital services offered by Saunders House and Bryn Mawr Terrace, we seek philanthropic partners who will make a financial commitment to help support our organizations. This year, from July 1, 2016 through June 30, 2017, we received many gifts that supported a variety of programs and services including: special resident quality of life programs, pastoral counseling, improvements to our facilities, equipment purchases and general operating support for both Saunders House and Bryn Mawr Terrace. We are grateful that so many individuals, businesses and respected foundations view our organizations as worthy of their philanthropic dollars. This report is created to acknowledge and thank those donors. We make every effort to be accurate and complete when acknowledging the generosity of our donors. Please call 610.658.5239 to report any errors or omissions.